

Coldwell Banker First Affiliate
OFF-MARKET ACTIVITY FOR: 01/01/2009 TO 01/31/2009

AREA: 40 TO 46 STATUS: SOLD OFFICE: ALL TYPE: ALL

NAME	LISTING		AVG DOM	SELLING		AVG DOM	TOTAL	
	UNITS	VOLUME		UNITS	VOLUME		UNITS	VOLUME
Russ Lyon	5	1,404,500	101	6	1,616,450	118	11	3,020,950
Coldwell Banker/1st RE/MAX Sedona	6	1,378,450	200	5	1,071,500	252	11	2,449,950
Century 21 Metro Al	3	952,500	361	0	0	0	3	952,500
Buyer Brokers Of Se	0	0	0	1	674,250	648	1	674,250
Verde Valley Homes	0	0	0	2	373,250	84	2	373,250
Redstone Properties	1	133,500	164	1	133,500	164	2	267,000
Legends Investments	1	102,750	80	1	102,750	80	2	205,500
Non-member Office	1	62,500	18	0	0	0	1	62,500
TOTALS	0	0	0	1	62,500	18	1	62,500
	17	4,034,200		17	4,034,200		34	8,068,400

These figures are based in whole or in part on data supplied by the SEDONA VERDE-VALLEY BOARD OF REALTORS or its MULTIPLE LISTING SERVICE. Neither the BOARD nor the MULTIPLE LISTING SERVICE guarantees or is in any way responsible for its accuracy. Data maintained by the BOARD or its MULTIPLE LISTING SERVICE may not reflect all real estate activity in the market.

Figures are compiled from closed MLS sales in the Sedona area, calculated as follows: If Broker A lists a \$100,000 house, which Broker B sells, each Broker is credited with \$50,000 and (1) transaction; this is known as SINGLE COUNTING. Other Brokers may credit each company with \$100,000 (known as DOUBLE COUNTING), which would double the volume on this chart.

	Units	\$ Volume
2008	42	8,152,000
2009	34	8,068,000
% Change	-19.0%	-1.0%